- Contracting Activity: Department of Veterans Affairs, VISN 10, Network Contract Office (NCO) 10, Louis Stokes Cleveland VAMC, will enter into a construction contract that requires the procurement of this item which requires justification for other than full and open competition. A purchase request number is not yet available.
- 2. Nature and/or Description of the Action Being Processed: This project is named "SCI Outpatient Clinic Addition" and the purpose is to add approximately 4,800 square feet of space. The existing SCI Clinic is 3,000 square feet. The new configuration would add 3 Exam Rooms, additional waiting room space, and required clinical support areas. The project includes general construction, alterations, structural, mechanical, plumbing, fire protection, and electrical work, utility systems, asbestos abatement, and necessary removal of existing structures and construction.
- 3. Description of Supplies/Services Required to Meet the Agency's Needs: Wade Park has been implementing a centralized access control/security system manufactured by Lenel which meets all of the Federal security guidelines. Lenel was selected after extensive investigation of the facility needs, and of the products available. A sole source justification was submitted previously which facilitated the initial purchase of the Lenel equipment through GSA federal supply schedule. The Lenel system is currently operational and requires Lenel field panels to be installed on each subsequent project where there is a need for access controls, and CCTV. These Lenel panels and software are proprietary and are the only portion of the system that needs to be sole sourced. All of the devices such as servers, storage devices, PIV/HID cards, HID card readers, security cameras, panic buttons which tie into the Lenel system can be purchased with full and open competition. This system needs to remain a single access control/security system. Police Services was impacted and would be again if they had to monitor and maintain several separate security systems and their ability to protect veterans and employees would be significantly decreased. The estimated value of the Lenel materials is \$24,500.00.
- 4. <u>Statutory Authority Permitting Other than Full and Open Competition:</u> The product is being procured under the authority of 41 U.S.C. 253 (c) (1), FAR Part 6.302-1 (a) (2).

(X)		(1) Only One Responsible Source and No Other Supplies or Services Will Satisfy
		Agency Requirements per FAR 6.302-1;
()	(2) Unusual and Compelling Urgency per FAR 6.302-2;
()	(3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
()	(4) International Agreement per FAR 6.302-4
()	(5) Authorized or Required by Statute FAR 6.302-5;
()	(6) National Security per FAR 6.302-6;
()	(7) Public Interest per FAR 6.302-7;

- 5. Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority. It was found that LENEL access control software allows for easy integration of our existing panic alarm, fire alarm, and medical gas alarms at Wade Park. LENEL access control field panels are non-Windows based, and can seamlessly integrate with the existing HID card readers and maglocks reusing the wiring infrastructure already in place. Having non-Windows based field panels will benefit in several ways; there is no need for a large processor on board to continuously run Windows, energy consumption is less without the un-needed processing power, the cost of the Windows based panels are almost one and a half times as expensive. LENEL also integrates with all of our existing cameras. The LENEL software makes these camera feeds capable of analytic controls, smart functions, (i.e. object left behind, door left open, traffic direction in a corridor). All of these features are offered through LENEL at one fifth the cost of comparable competitors. LENEL then offers one easy to use interface for police dispatchers to monitor with all systems displayed in one easy location. For those reasons this system has been purchased and installed in the facility.
- 6. Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable: This procurement will be competed and synopsized through Fed Biz Ops (www.fbo.gov) as an Invitation for Bid (IFB) and will indicate the requirement for brand name specification regarding the Lenel system. Since the construction contract is being awarded as a firm fixed price contract through competitive sealed bidding, the bidders are incentivized to locate the supplier that will provide the item at the most economical price.
- 7. Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable: It is anticipated that two (2) or more bids will be received through the sealed bidding process. If two (2) or more bids are received the cost of the entire project will be considered fair and reasonable to the government based on competition.
- 8. <u>Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:</u>

Software House - S2

Sales Rep: Christine Longville (440) 394-2002

This is a primary competitor to Lenel in Access Controls. The field panels are Windows software based meaning they have more capabilities but are not needed and are too costly to justify. Also panels running Windows are more prone to failure.

Verint by Nextiva

Sales Rep: Larry Butsch (513) 759-2002

This is a primary competitor to Lenel in video and is the forefront leader in the technology of analytics. This system is compatible with the Lenel access control software but is five times more expensive than the video software solution of Lenel. The facts that the product lacks local installers and is significantly more expensive than Lenel are the deciding factors in this decision.

NAVCO was also asked for information which is a supplier of the Verint solution.

- 9. Any Other Facts Supporting the Use of Other than Full and Open Competition: None. See Items 5 above.
- Listing of Sources that Expressed, in Writing, an Interest in the Acquisition: None. (A market survey will be completed for the entire construction project).

- 11. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to

 Competition before Making subsequent acquisitions for the supplies or services required: Not Applicable

 See Item 5.
- 12. <u>Requirements Certification</u>: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

Kichard E. Clark	©	
	12/18/2014	
Richard E. Clark	Date	
COR		
Louis Stokes Cleveland VAMC		

a.	to the best of my knowledge and belief.	nat the foregoing justification is accurate and complete
	to the best of my knowledge and belief.	
	Sold Francisco	3/18/2015
	Donald P. Tam Contracting Officer	Date
	Network Contracting Office (NCO) 10	
b.	NCM/PCM: I certify the justification meets re	quirements for other than full and open competition.
		*
	Terry L. Spitzmiller	Date
	Director of Contracting	
	Network Contracting Office (NCO) 10	

- Contracting Activity: Department of Veterans Affairs, VISN 10, Network Contracting Office (NCO) 10, Louis Stokes Cleveland VAMC, will enter into a construction contract that requires the procurement of this item which requires justification for other than full and open competition. A purchase request number is not yet available.
- 2. Nature and/or Description of the Action Being Processed: This project is named "SCI Outpatient Clinic Addition" and the purpose is to add approximately 4,800 square feet of space. The existing SCI Clinic is 3,000 square feet. The new configuration would add 3 Exam Rooms, additional waiting room space, and required clinical support areas. The project includes general construction, alterations, structural, mechanical, plumbing, fire protection, and electrical work, utility systems, asbestos abatement, and necessary removal of existing structures and construction.
- 3. Description of Supplies/Services Required to Meet the Agency's Needs: The fire alarm notification system and all associated equipment are required by NFPA 72 (National Fire Alarm Code). "Notifier" is the existing fire alarm system in the hospital, and only parts, software and firmware from the same manufacturer will work with the system. Signal devices of another manufacture may work with the "Notifier" panels but are not acceptable based on tested and approved UL listing. The estimated value of the "Notifier" materials is \$14,000.
- 4. Statutory Authority Permitting Other than Full and Open Competition: The product is being procured under the authority of 41 U.S.C. 253 (c) (1), FAR Part 6.302-1 (a) (2).

(X)		(1) Only One Responsible Source and No Other Supplies or Services Will Satisfy
		Agency Requirements per FAR 6.302-1;
()	(2) Unusual and Compelling Urgency per FAR 6.302-2;
()	(3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
()	(4) International Agreement per FAR 6.302-4
()	(5) Authorized or Required by Statute FAR 6.302-5;
()	(6) National Security per FAR 6.302-6;
()	(7) Public Interest per FAR 6.302-7;

- 5. <u>Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority</u>. Provide notification of fire alarm, supervisory, and trouble conditions; to alert the occupants; to summon appropriate aid; and to control fire safety functions. Required by NFPA 72 Fire Alarm Code. The "Notifier 3030" panels and associated equipment perform all required functions of the NFPA 72 Fire Alarm Code.
- 6. <u>Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable</u>: This procurement will be competed and synopsized on Fed Biz Ops (<u>www.fbo.gov</u>) as an Invitation for Bid (IFB) and will indicate a Brand Name Requirement in the specifications and drawings for

- the "Notifier" Fire Alarm. Since the entire construction project is being awarded as a firm fixed price contract through competitive sealed bidding, the bidders are incentivized to locate the supplier that will provide the item at the most economical price.
- 7. Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable: It is anticipated that two (2) or more bids will be received through the sealed bidding process. If two (2) or more bids are received than the cost of the entire project will be considered fair and reasonable to the government based on competition.
- 8. <u>Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted</u>: No other manufacturer will integrate with the existing system.
- 9. Any Other Facts Supporting the Use of Other than Full and Open Competition: None. See Items 5 above.
- 10. <u>Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:</u> None. (Market research will be completed on the entire construction project).
- 11. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to

 Competition before Making subsequent acquisitions for the supplies or services required: Not Applicable

 See Item 5.
- 12. <u>Requirements Certification</u>: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

Richard E. Clark

COR

Louis Stokes Cleveland VAMC

Richard E. Clark

12/18/2014

Date

a.	Contracting Officer's Certification: I certify that to the best of my knowledge and belief.	the foregoing justification is accurate and complete
	Donald P. Tam Contracting Officer Network Contracting Office (NCO) 10	3/18/2015 Date
b.	NCM/PCM: I certify the justification meets requir	ements for other than full and open competition.
	Name Terry L. Spitzmiller Director of Contracting Network Contracting Office (NCO) 10	Date

- Contracting Activity: Department of Veterans Affairs, VISN 10, Network Contracting Office (NCO) 10, Louis Stokes Cleveland VAMC, will enter into a construction contract that requires the procurement of this item which requires justification for other than full and open competition. A purchase request number is not yet available.
- 2. Nature and/or Description of the Action Being Processed: This project is named "SCI Outpatient Clinic Addition" and the purpose is to add approximately 4,800 square feet of space. The existing SCI Clinic is 3,000 square feet. The new configuration would add 3 Exam Rooms, additional waiting room space, and required clinical support areas. The project includes general construction, alterations, structural, mechanical, plumbing, fire protection, and electrical work, utility systems, asbestos abatement, and necessary removal of existing structures and construction.
- 3. <u>Description of Supplies/Services Required to Meet the Agency's Needs</u>: The project requires a complete nurse call system which will not only need to be compatible with the existing nurse call system at the end of the project, but also at the end of each of the phases. The system will include annunciators, patient stations, duty stations, call and dome lights, and remote locator receivers. Extending the existing system must be done with the same manufacturer (Hill Rom) in order to have a complete operational system. The total estimated cost for the Hill Rom Nurse Call System portion of the project is \$17,000.
- 4. Statutory Authority Permitting Other than Full and Open Competition: The product is being procured under the authority of 41 U.S.C. 253 (c) (1), FAR Part 6.302-1 (a) (2).

, /	()	(1) Only One Responsible Source and No Other Supplies or Services Will Satisfy
		Agency Requirements per FAR 6.302-1;
)	(2) Unusual and Compelling Urgency per FAR 6.302-2;
)	(3) Industrial Mobilization, Engineering, Developmental or Research Capability
		or Expert Services per FAR 6.302-3;
)	(4) International Agreement per FAR 6.302-4
)	(5) Authorized or Required by Statute FAR 6.302-5;
)	(6) National Security per FAR 6.302-6;
)	(7) Public Interest per FAR 6.302-7;

- 5. <u>Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority</u>. While there are other nurse call systems available, the Medical Center utilizes Hill Rom beds that plug into the existing Hill Rom nurse call system. Continuation of the existing system is the only logical solution to continue a campus wide nurse call system.
- 6. <u>Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable</u>: This procurement will be competed and synopsized on (www.fbo.gov) as an Invitation for Bid (IFB) and will indicate the requirement for brand name specification for the Hill Nurse Call System. Since the construction contract is being awarded as a firm fixed price contract through competitive sealed bidding, the bidders are incentivized to locate the supplier that will provide the item at the most economical price.

- 7. Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable: While FAR 8.404(d) states that GSA has already determined the prices of supplies under schedule contracts to be fair and reasonable the Contracting Officer intends to seek further price reductions. As the Navicare System is the preferred system to integrate the remainder of the Medical Center the Contracting Officer has determined the procurement to be the best value to meet the Government's needs. In addition, it is anticipated that two (2) or more bids will be received through the sealed bidding process. If two (2) or more bids are received than the cost of the entire project will be considered fair and reasonable to the government based on competition.
- 8. Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted: Since this is the existing campus wide system and patching in another manufacturer to it is not possible, no additional market research was conducted and the decision was made to sole source the existing system. (Market Research will be conducted for the entire construction project).
- 9. Any Other Facts Supporting the Use of Other than Full and Open Competition: None.
- 10. Listing of Sources that Expressed, in Writing, an Interest in the Acquisition: None.
- 11. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required: None as it would be impractical to operate multiple types of call systems within an existing operation.
- 12. <u>Requirements Certification</u>: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

Richard E. Clark

Richard E. Clark

COR

Louis Stokes Cleveland VAMC

12/18/2014

Date

a.	<u>Contracting Officer's Certification</u> : I certify to the best of my knowledge and belief.	that the foregoing justification is accurate and complete
	Donald P. Tam Contracting Officer Network Contracting Office (NCO) 10	3/18/2015 Date
b.	NCM/PCM: I certify the justification meets	requirements for other than full and open competition.
	Terry L. Spitzmiller	Date
	Director of Contracting Network Contracting Office (NCO) 10	

- 1. <u>Contracting Activity</u>: Department of Veterans Affairs, VISN 10, Louis Stokes Cleveland VAMC, will enter into a construction contract that requires the procurement of this item which requires justification for other than full and open competition. A purchase request number is not yet available.
- 2. Nature and/or Description of the Action Being Processed: This project is named "SCI Outpatient Clinic Addition" and the purpose is to add approximately 4,800 square feet of space. The existing SCI Clinic is 3,000 square feet. The new configuration would add 3 Exam Rooms, additional waiting room space, and required clinical support areas. The project includes general construction, alterations, structural, mechanical, plumbing, fire protection, and electrical work, utility systems, asbestos abatement, and necessary removal of existing structures and construction.
- 3. <u>Description of Supplies/Services Required to Meet the Agency's Needs</u>: Removable core locking cylinders that are removable only with a special key or tool without disassembly of knob or lockset. Core that allows medical center policy for key locks to be met. One grand master key to be available to open all doors by authorized individuals. (Medical Center Director and Police) The estimated value of the removable core locking cylinder materials is \$4,000.00.
- 4. <u>Statutory Authority Permitting Other than Full and Open Competition:</u> The product is being procured under the authority of 41 U.S.C. 253 (c) (1), FAR Part 6.302-1 (a) (2).

(X)		(1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;	
()	(2) Unusual and Compelling Urgency per FAR 6.302-2;	
()	(3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;	
()	(4) International Agreement per FAR 6.302-4	
()	(5) Authorized or Required by Statute FAR 6.302-5;	
()	(6) National Security per FAR 6.302-6;	
()	(7) Public Interest per FAR 6.302-7;	

5. Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority. To meet needs stated above the medical center currently utilizes a "Corbin-Russwin HO keyway great grand master key system", single master key system is a requirement of VA engineering policy MP – 3. As the Cleveland VA medical center continues to move toward consolidation patient and staff safety concerns remain at the forefront of design decisions when selecting systems. To change to a different locking system would require numerous master keys potentially causing delays in accessing all area of the campus in event of emergencies. The lock set requested allows the facility to expand and renovate as required and maintain the ability to meet patient and staff safety requirements.

- 6. <u>Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable</u>: This procurement will be competed and synopsized on Fed Biz Ops (<u>www.fbo.gov</u>) and will indicate the requirement for brand name specification for the Corbin Russwin Locking Cylinders. Since the construction contract is being awarded as a firm fixed price contract through competitive sealed bidding, the bidders are incentivized to locate the supplier that will provide the item at the most economical price.
- 7. Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable: It is anticipated that two (2) or more bids will be received through the sealed bidding process. If two (2) or more bids are received than the cost of the entire project will be considered fair and reasonable to the government based on competition.
- 8. <u>Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted</u>: Medical center has investigated the ability of other lock manufactures to operate within the requirement to have the ability to open all doors with one single grand master key and have not found this to be a possibility. Corbin-Russwin locks are a national known manufacturer with numerous distributors available.
- 9. Any Other Facts Supporting the Use of Other than Full and Open Competition: None. See Items 5 above.
- Listing of Sources that Expressed, in Writing, an Interest in the Acquisition: None. (A Market Survey will be completed on the entire construction project).
- 11. <u>A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required</u>: Not Applicable See Item 5.
- 12. <u>Requirements Certification</u>: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

Richard E. Clark
COR

Tuchard E. Clark
Date

Louis Stokes Cleveland VAMC

a.	Contracting Officer's Certification: (require complete to the best of my knowledge and	d) I certify that the foregoing justification is accurate and belief.
	Donald P. Tam Contracting Officer	3/18/2015 Date
	Network Contracting Office (NCO) 10	
b.	NCM/PCM: I certify the justification meets	equirements for other than full and open competition.
٠.	<u>rectify the justification injects to</u>	equirements for other than full and open competition.
	Terry L. Spitzmiller	Date
	Director of Contracting	
	Network contracting Office (NCO) 10	

- Contracting Activity: Department of Veterans Affairs, VISN 10, Network Contract Office 10 (NCO 10), Louis Stokes Cleveland VAMC, will enter into a construction contract that requires the procurement of this item which requires justification for other than full and open competition. A purchase request number is not yet available.
- 2. Nature and/or Description of the Action Being Processed: This project is named "SCI Outpatient Clinic Addition" and the purpose is to add approximately 4,800 square feet of space. The existing SCI Clinic is 3,000 square feet. The new configuration would add 3 Exam Rooms, additional waiting room space, and required clinical support areas. The project includes general construction, alterations, structural, mechanical, plumbing, fire protection, and electrical work, utility systems, asbestos abatement, and necessary removal of existing structures and construction.
- 3. Description of Supplies/Services Required to Meet the Agency's Needs: The Andover direct digital control (DDC) system is required to provide electronic positioning of valves and dampers in the medical facility's HVAC system. The system is programmable and the program code can be customized to control time schedules, set points, controllers, logic, timers, trend logs, and alarms. The system, when properly integrated, can administer controls for the HVAC systems for the entire medical center. The estimated value for the Andover DDC system materials is \$77,000.
- 4. <u>Statutory Authority Permitting Other than Full and Open Competition:</u> The product is being procured under the authority of 41 U.S.C. 253 (c) (1), FAR Part 6.302-1 (a) (2).

(X)		(1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
,		
()	(2) Unusual and Compelling Urgency per FAR 6.302-2;
()	(3) Industrial Mobilization, Engineering, Developmental or Research Capability
		or Expert Services per FAR 6.302-3;
()	(4) International Agreement per FAR 6.302-4
()	(5) Authorized or Required by Statute FAR 6.302-5;
()	(6) National Security per FAR 6.302-6;
()	(7) Public Interest per FAR 6.302-7;

5. Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority). Each of the different manufacturers uses a proprietary programming language for their control system. The medical center needs to have one comprehensive system that can be used to control the entire system and techs that are familiar with the programming and operations of the system. Currently the Andover DDC system is used for 95% of the facility's existing systems. Other manufacturer's systems use different communications, graphics, and software which are difficult for the techs to keep track of and maintain. Other manufacturers have sold their system to the medical center with the promise that it could communicate with the existing system only to find out that it could not.

- 6. <u>Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable</u>: This procurement will be competed and synopsized on Fed Biz Ops (<u>www.fbo.gov</u>) as an Invitation for Bid (IFB) and will indicate the requirement for brand name specification (Andover) regarding the DDC Controls. Since the construction contract is being awarded as a firm fixed price contract through competitive sealed bidding, the bidders are incentivized to locate the supplier that will provide the item at the most economical price.
- 7. Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable: It is anticipated that two (2) or more bids will be received through the sealed bidding process. If two (2) or more bids are received than the cost of the entire project will be considered fair and reasonable to the government based on competition.
- 8. <u>Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted</u>: Johnson Controls and Trane have been investigated. Their systems are able to control the equipment; however, they are incapable of properly communicating back to the existing Andover systems which have been installed in over 95% of the medical center.
- 9. Any Other Facts Supporting the Use of Other than Full and Open Competition: None. See Items 5 above.
- Listing of Sources that Expressed, in Writing, an Interest in the Acquisition: None. (Market Research will be completed for the entire construction project).
- 11. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required: Not Applicable – See Item 5.
- 12. Requirements Certification: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

Richard E. Clark

Richard E. Clark

COR

Louis Stokes Cleveland VAMC

12/18/2014

Date

a.	Contracting Officer's Certification: I certify th	at the foregoing justification is accurate and complete
	to the best of my knowledge and belief.	
	John The	3/18/2015
	Donald P. Tam	Date
	Contracting Officer	
	Network Contracting Office (NCO) 10	
b.	NCM/PCM: I certify the justification meets rec	quirements for other than full and open competition.
	Terry L. Spitzmiller	Date
	Director of Contracting	
	Network Contracting Office (NCO) 10	